



FSG DOES THINGS DIFFERENTLY

- Access to ALL lighting manufacturer's brands
- Multiple options that meet Buy American Act and TAA requirements
- Collaborative support of commissioning, as well as pre/post measurement and verification
- Calculated lighting ECM savings
- Over 40 years in the electrical contracting and lighting business
- \$725,000,000 in annual revenues

AROUND THE NATION, AROUND THE CORNER

Serving the entire USA, Puerto Rico, and Canada with over 35 regional branches providing local support.



Contact Rob Ragozine for more information about how FSG's ESCO Group can support your next project.

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FACILITY SOLUTIONS GROUP (FSG) IS LIGHTING SOLUTIONS FOR ESCOS

FSG is the premier lighting and lighting controls partner to help identify, qualify, and win projects. We provide full turnkey design-build services including audits, design, installation, commissioning, and measurement and verification support for complex projects within the United States as well as internationally.

THE FSG NATIONAL ESCO TEAM

FSG has assembled a team of highly trained individuals that focuses on supporting our ESCO clients that have regional or national offices. This centralized business model provides a Single-Point of Contact for our clients.

We are the ideal ESCO partner when assistance is needed

NATIONAL PRESENCE

We have over 35 branches across North America with significant project experience and the ability to provide prompt responses in order to meet tight deadlines. We can provide full-service support and projects no matter where they are located.

ELIMINATING MARK-UP on MARK-UP

We are 15th largest electrical contractor and the largest lighting and controls distributor in the U.S. We use our tremendous buying power to provide great pricing to ESCOs, which enables them to be more competitive while preserving their margins. FSG is the only firm that provides its own labor and the procurement of supply of materials as the lighting distributor.

REDUCE RISK

Our highly trained and experienced audit team is singularly focused on accuracy, leading to fewer schedule/cost impacts and expedited timelines. We also have a bonding capacity of over \$350,000,000, which is unmatched in the industry.

INCREASE VALUE THROUGH INNOVATION

We maintain relationships with all of the leading lighting manufacturers, allowing us to meet any specification and make recommendations for new and innovative products that increase value to the client.

PROVIDE A TRULY TURNKEY SOLUTION

We provide a single point of accountability, from the beginning of a project, until completion utilizing our specialized project management resources, proprietary software, and in-house photometry services.